

COMPANY HISTORY

Our company was established in 1991 as a company with foreign investment. Its goal is to provide comprehensive solutions in the field of information technologies. The company offers integrated solutions to its customers from analyses and projects, via development and implementation for particular conditions, trainings up to the operation and service throughout the whole life cycle of the system. The dynamic organizational structure of the company is adjusted to this goal. ICOS employs more than 60 specialists.

The first substantial milestone in the history of the company was development and successful implementation of Production Information and Control System and data warehouse system in the field of production for Východoslovenské železiarne Košice a.s. – today's U. S. Steel Košice, s.r.o. ICOS has been participating in support and operation of these systems since.

Focusing on the field of standard ERP system implementation was another milestone. Our company has passed certification process of Microsoft Company successfully and has gained the statute of Microsoft Certified Partner authorizing it to implement Microsoft Business Solutions – Navision, current Microsoft Dynamics NAV. In order to give its customers the choice our company offers and implements Oracle E-Business Suite Solutions being a Certified Advantage Partner in the area of ERP systems.

The company's activities have been expanded into the field of complex buildings-related solutions, namely into Electric Fire-Alarm Systems (EPS), Evacuation Announcement System (ER), Electric Security Systems (EVS), Industrial Camera Systems (CCTV), Access Systems. Some other successful implementations of ours belong to the field of communication solutions.

As for the international cooperation the company has expanded their activities via supporting development and service of the information system, which was tailored by Steel Enterprise Management Systems®(SEMS), a Canadian Company in Toronto.

The latest awards:

- Microsoft Industry Awards 2007 (The best solution for self-governments)
- Oracle Application Partner of the Fiscal Year 2007

ISO certificate from SGS Slovakia spol. s r.o. Company proves that the quality system of ICOS Company is in accordance with requirements of ISO 9001:2000a quality management systems standard.



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COMPANY INFORMATION SYSTEMS

solutions beyond the expectation



COMPANY INFORMATION SYSTEMS

Company information systems ERP (Enterprise resource planning) are designed for small, medium as well as large businesses. They are used for leadership, management, accountants, buyers, administrators and for everybody, who is actively involved in the process of company's sources planning. Thanks to their functionality they cover and automate processes from financial field up to the area of production. ERP systems are built on the basis of 2 - 3 layer client-server architecture, or on the basis of thin client using internet browser. Their implementation will reduce costs, increase quality of decision-making process and support automation of processes.

Finance control (FM)

FM MODUL is a tool of adjusting to changeable company environment and fast access to strategic financial information. The system will enable the following:

- Centralizing company accounting information via their integration with the information in the field of marketing, production and sales;
- Getting quick overview of the state of the organization using dimensions defined (Regions, centres, groups);
- Making important and effective decisions in the area of company management using integrated financial analytical tools;
- Adjusting to domestic and European legislation and competitiveness overreaching the country borders.

Customer relations management (CRM)

The solution combines critical company information with sales, marketing and customer data and enables:

- Focusing on the most profitable customers, offering them the high-quality services and effective tools for sales and marketing;
- Profiling contacts in such a way that various segments can be created; this helps to direct planned marketing and sales campaigns more effectively;
- Creating personal profiles for each customer with the objective of fully adjusting services to their own needs and requirements;
- Improving quality of company information exchange so that the customer gets higher-quality services with substantially higher profit.

Supplier chain management (SCM)

The solution will enable to adjust the organization to challenges of the changing market. The simple, practical and flexible solution will enable the following:

- Rapid change of capacity plans and production policy via agile production and distribution activity;
- Reacting on changes of customers' requirements via rapid change of rules of warehouse work (Re-pricing or method of delivery from warehouse);
- Monitoring the whole process of production from orders planning via monitoring work in progress up to sales and delivery from warehouse;
- Monitoring costs, maintaining effectiveness of operations and maximizing profit.

e-Business

Trading via internet is becoming a common part of our lives. ICOS offers a solution, which enables rapid, simple and effective method of automation of company processes in the environment of e-Commerce technology. Electronic trading via internet offers:

- Simplification of communication with key customers and suppliers using full automation of purchasing and sales;
- Trading from any place in the world – continuously 24 hours a day;
- Managing goods catalogues (entering orders, specifying method of delivery) for suppliers and salesmen via personal web portals;
- Ordering goods in real time for Business - To - Business (B2B) or Business - To - Consumer (B2C) customers on the basis of an on-line product catalogue.

Production management and planning

We live in the era of information technologies bringing almost unlimited application methods. The customer is not limited by the circle of the closest manufacturers anymore in terms of their selection. ICOS is trying to look for new options, to react very fast and flexibly on continuously changing clients' requirements. The company offers a solution, which will turn the organization into a company the customers will be able to rely on anytime they need it the most. This solution offers:

- Flexibility, thanks to which the company can change production procedures and method immediately;
- Wide planning opportunities enabling to react on customer's requirements flexibly and promptly;
- Increasing quality of customer services thanks to more transparent operating processes;
- Tool of identification and modification of little effective, no-profit-making processes, which will influence company's cardinal indicators.

Payrolls and human resources management

ICOS solution represents experiences of human resources management directors and employees of personnel and payroll departments of many enterprises, organizations and companies. It covers several years of experience with solution development, implementation and maintenance for human resources management and payrolls.

- Monitoring data records in their time sequence;
- Retrogressive valorisation of wages and salaries, modification of wages and salaries retroactively, planning pay rises, planning employment, print of retroactive reports, entering values in the future;
- Above-standard number of final reports;
- They are fully in accordance with the legislation of Slovak Republic.

Referenes of selected projects:

OMNITRADE, a.s. ; NAVISION 3.70. implementation (2003-2004)
Because of development in information technologies MAGIC information system became outdated gradually and company OMNITRADE, a.s. decided to replace it by more up-to-date technologies. Firstly finances were implemented in Navision Financial 2.60 product. Secondly the upgrade of Microsoft Business Solutions – Navision 3.70 system was implemented with functions of inventory modules, CRM and hotel booking system added.

ICOS participation: Licence delivery, analysis, programming, configuration, user training, system commissioning, support of new functions and service.

HERMAN Slovakia, s.r.o. ; NAVISION 3.60. implementation (2003-2004)
Prior to Microsoft Business Solutions – Navision information system introduction HERMAN company was using several individual applications. Even though these systems combined requirements of users, their maintenance was more and more demanding. Moreover, the old system was a limiting factor for the company rate of growth from technological point of view. The result of the mutual effort of both the supplier and the user was a successful application of Navision system modules: CRM, finance, service, sales, purchasing and inventory control.

ICOS participation: Licence delivery, analysis, programming, configuration, user training, system commissioning, new functions support and service.

BE Group Slovakia, s.r.o. ; Dynamics NAV 4.0. implementation (2006)
Formation of a new branch of BE Group in Slovakia required new information system implementation. In terms of essential synchronization of data with their mother company in Sweden, the branch decided for the solution with the same technology as that of their mother company. The solution is fit for Slovakia and combines all the requirements for communication with the mother company. The solution includes the functionality in the following scope: CRM, finance, sales, purchasing, and inventory control.

ICOS participation: License delivery, analysis, programming, configuration, user training, system commissioning, new functions support and service.

Partners:



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